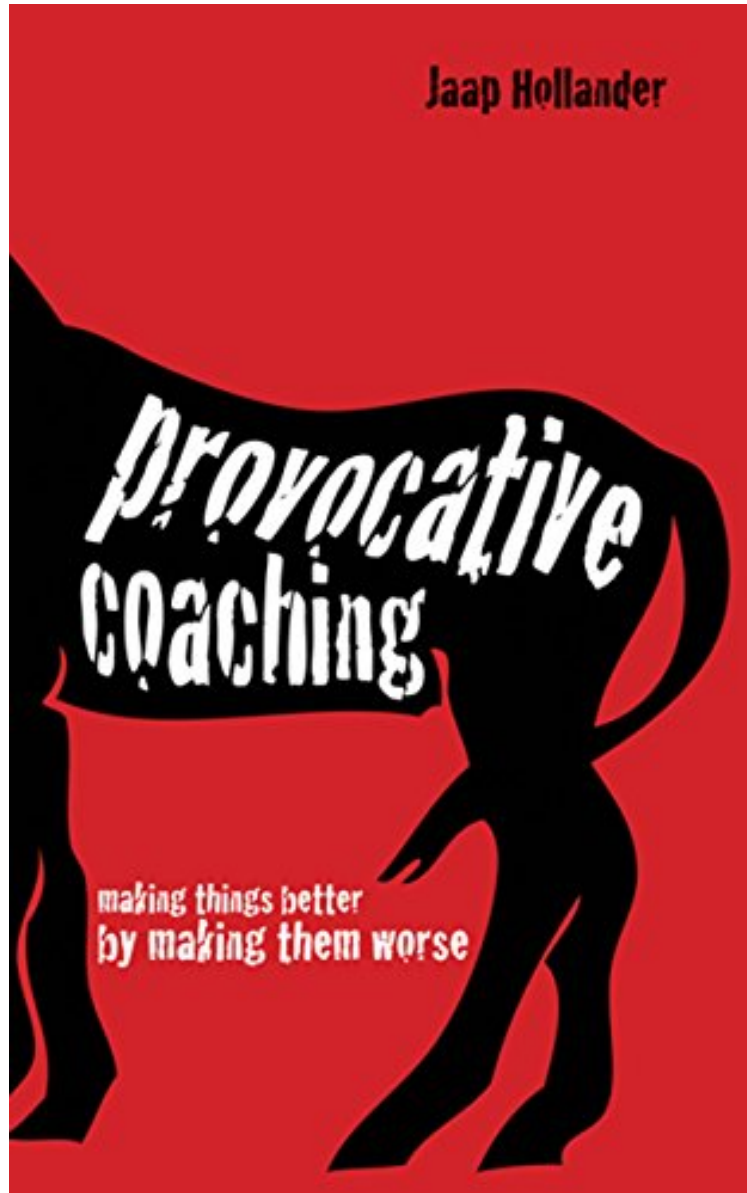


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Provocative Coaching: Making things better by makingthem worse

Jaap Hollander

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Jaap Hollander : Provocative Coaching: Making things better by makingthem worse before purchasing it in order to gage whether or not it would be worth my time, and all praised Provocative Coaching: Making things better by makingthem worse:

0 of 0 people found the following review helpful. A great resource for NLP Trainers and CoachesBy InnergizeMy thoughts after reading 20 pages were 'This is a great book! It is funny and really does provide a `how to' track for using humor when clients lack energy and motivation. I've observed this approach used by Master Trainers of NLP and

thought they were just naturally funny and gifted. Now I'm thinking they have probably also trained in provocative coaching/therapy, and that humor is something that can be learned and used effectively. Thank you for this gift! Now that I've almost completed the first reading of the book, it is in my view, a must have for NLP trainers and coaches who want to expand their range and the results clients can achieve. I'm wishing more of this author's books were offered in English!

0 of 0 people found the following review helpful. guide to provocative therapy
By Emily Bennett
excellent guide for the implementation of the techniques involved in provocative therapy
0 of 0 people found the following review helpful. Humour leading to laughter and understanding of oneself is one of the greatest gifts of provocative coaching
By Agnieszka Szotek
Humour is not always our big forte, even if we know how helpful it is in various moments in our lives. Humour leading to laughter and understanding of oneself is one of the greatest gifts of provocative coaching. The book leads you through all the steps necessary to help your client. It is easy to follow and practice even if you do not consider yourself talented. Frames to set you free. Enjoy :)

A fresh wind is blowing through the worlds of coaching and psychotherapy! Provocative coaching: a unique new cocktail of humour, warmth and psychological provocation. Coaches and therapists everywhere are throwing off the shackles of humming and nodding! Not only can provocative coaching be highly effective - especially with the so called 'impossible' clients - but it liberates professionals as well as their clients!

I am very much impressed with Jaap's book. Most people do get the confrontational aspect of provocative therapy but Jaap is one of the few who also understands how important humor is. I just loved his demonstrations in this book. It is like listening to a master violinist at work, playing the instrument with great skill and intelligence. --Frank Farrelly, author of Provocative Therapy
About the Author
Dr. Jaap Hollander, clinical psychologist, NLP-trainer, cofounder of the Institute for Eclectic Psychology, IEP, Holland's oldest NLP institute (more than 10.000 people trained). Author of ten books, subjects ranging from NLP in general to modelling trance rituals in Brazil.