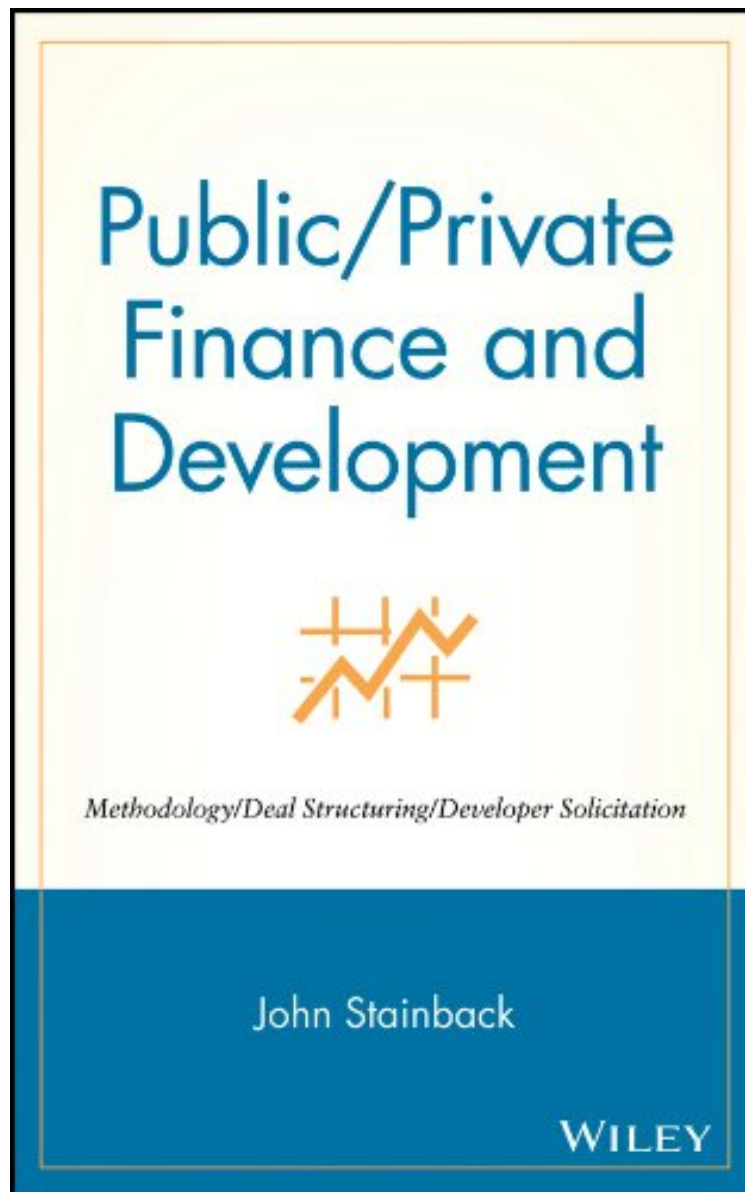


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PREPARE FOR THE PARTNERSHIPS OF THE FUTURE This invaluable guide through the complex but highly worthwhile partnering between public and private entities in developing and constructing a wide range of building projects offers objective, comprehensive information integral to both the public and private partners. Included here is a powerful and creative five--part approach to transforming a financially unfeasible project into a project attractive to the private capital markets that covers: * The tangible and intangible ingredients required for a successful public/private partnership * How to customize a partnership to meet each partner's needs, acceptable level of risk, responsibility, and economic returns * Step--by--step guidelines on completing the developer Request for Qualification (RFQ) and the Request for Proposals (RFP) process Including detailed descriptions of several case studies pertinent to both sides, this unique manual will be indispensable to government and university real estate officials, developers, architects, contractors, investment bankers, consultants, attorneys, engineers, and the array of other professionals involved in the public/private finance, design, development, construction, and facility management of government, university, school district, and commercial buildings.