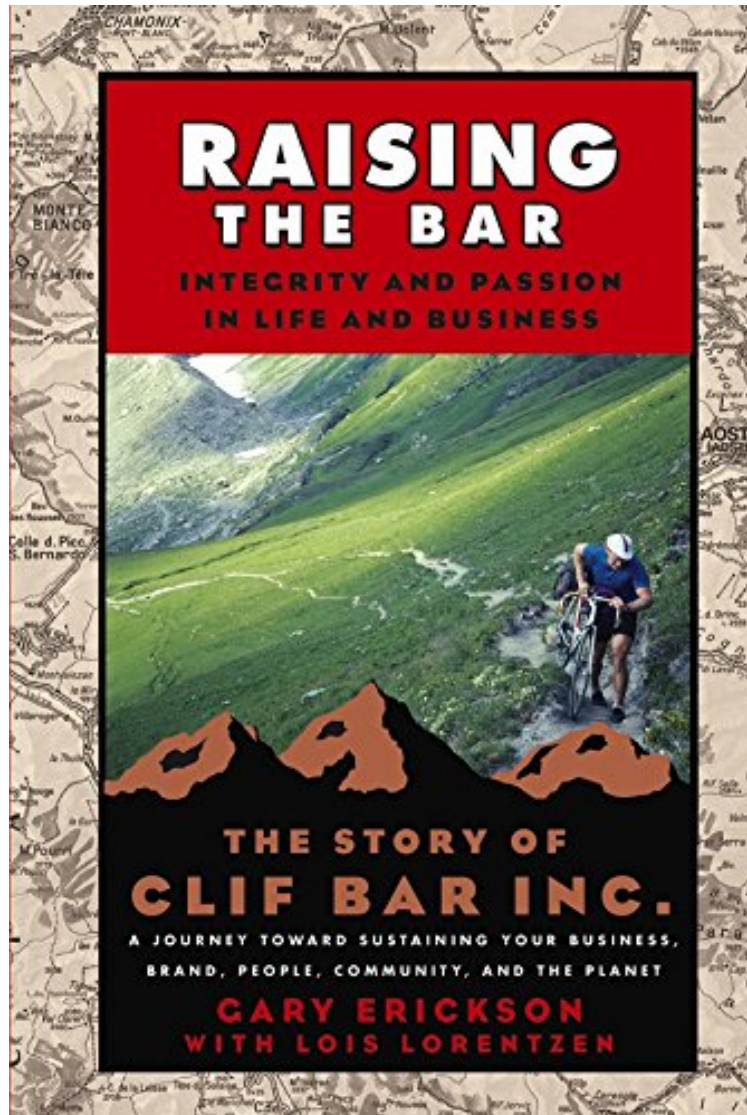


[Download] Raising the Bar: Integrity and Passion in Life and Business: The Story of Clif Bar Inc.

## Raising the Bar: Integrity and Passion in Life and Business: The Story of Clif Bar Inc.

Gary Erickson

audiobook / \*ebooks / Download PDF / ePub / DOC



[Download](#)

[Read Online](#)

#665227 in eBooks 2007-12-10 2007-12-10 File Name: B0091LHYWG | File size: 66.Mb

**Gary Erickson : Raising the Bar: Integrity and Passion in Life and Business: The Story of Clif Bar Inc.** before purchasing it in order to gauge whether or not it would be worth my time, and all praised Raising the Bar: Integrity and Passion in Life and Business: The Story of Clif Bar Inc.:

0 of 0 people found the following review helpful. Great Book! By R3DI must say I am very pleasantly surprised by the quality of this book! Not only is the publishing/design unlike any book I have seen, the content is AMAZING! I figured this would be an interesting book to read, not expecting it to be the page turner it was for me! Gary really tells

the full story of Clif Bar not only from the POV of outsiders looking into the company, but what took place inside his own mind and in his own experiences. Not only does this book feature a fun/very interesting collection of Gary's personal stories, but also an entire business philosophy that IS working inside the Clif company. A very good read that I would recommend to outdoor enthusiasts, business people, and Clif lovers alike. Worth the money!!! 1 of 1 people found the following review helpful. A Book for Clif Bar Enthusiasts By J. Combs If you're ardently concerned about what you eat - and like Clif bars, this book is for you. I've eaten Clif bars for years and recently felt led to reevaluate my health/energy bars. I emailed queries to several health/energy bar manufacturers concerning various ingredients (i.e., non-GMO and organic). I was disappointed - all except my email to Clif Bar. At about the same time, I came across this book on , while shopping for 'priced right' Clif bars. I purchased the book. I read the book in its entirety in two days - some 343 pages. The book made for a very interesting read. My conclusions: "Clif Bar Co." is a solely owned company that listens to a different drummer. Rather than profit margins being 'Job 1' for corporate stockholders, quality of product and employee relations are paramount. Refreshing! Since 2003, all Clif bars have been certified organic. I also learned that Clif bars have irregular shapes by design. I'm encouraged by Clif Bar Company's dedication to healthful and quality products. As a result of reading this book, I'm now enjoying more Clif bars - without any questions lurking in the back of my mind as to what I'm consuming. I'm essentially a low fat, low sodium vegan, who goes to considerable lengths to avoid all genetically modified foods {GMO}. My favorite flavors are Chocolate Chip and Oatmeal Raisin Walnut. Buy the book - you won't regret it. 0 of 0 people found the following review helpful. If you are creating a physical product out of your kitchen this book is for you By Kartik srinivasan This is probably the best book I have read about starting a company. I would rate this as a must read for anyone thinking about starting a company out of their garage. Especially if it is a physical product. This book defines the core principles of bootstrapping. Very inspiring indeed.

In April of 2000, Gary Erickson turned down a \$120 million offer to buy his thriving company. Today, instead of taking it easy for the rest of his life and enjoying a luxurious retirement, he's working harder than ever. Why would any sane person pass up the financial opportunity of a lifetime? Raising the Bar tells the amazing story of Clif Bar's Gary Erickson and shows that some things are more important than money. Gary Erickson and coauthor Lois Lorentzen tell the unusual and inspiring story about following your passion, the freedom to create, sustaining a business over the long haul, and living responsibly in your community and on the earth. Raising the Bar chronicles Clif Bar's ascent from a homemade energy bar to a \$100 million phenomenon with an estimated 35 million consumers, and a company hailed by Inc. magazine as one of the fastest-growing private companies in the U.S. four years in a row. The book is filled with compelling personal stories from Erickson's life-trekking in the Himalayan mountains, riding his bicycle over roadless European mountain passes, climbing in the Sierra Nevada range--as inspiration for his philosophy of business. Throughout the book, Erickson--a competitive cyclist, jazz musician, world traveler, mountain climber, wilderness guide, and entrepreneur--convinces us that sustaining one's employees, community, and environment is good business. If you are a manager, executive, business owner, or board member, Raising the Bar is your personal guide to corporate integrity. If you are a sports enthusiast, environmentalist, adventure lover, intrigued by a unique corporate culture, or just interested in a good story, Raising the Bar is for you.

"What makes this book [Raising the Bar] worth reading is that he's [Gary Erickson] as honest about his mistakes as his successes." (Newsweek, October 4, 2004) "Gary Erickson realizes that businesses have tremendous power to harm or protect the natural world, our common home. I applaud the efforts of Gary and Clif Bar to develop business practices that promote an ethic of global responsibility." --Mikhail S. Gorbachev, chairman, Green Cross International "Gary Erickson believes that doing good and doing business should go hand in hand. Raising the Bar tells the inspiring story of a scrappy company's battle to stay privately owned and to better its people, the community, and the planet in the process." --Ben Cohen, cofounder, Ben Jerry's Ice Cream, and president, TrueMajority.org "This is a beautiful book about courage, commitment, integrity, and vision. It is also a story that reminds us that one person does make a difference by leading the way through the inspiration of the heart." -- Julia Butterfly Hill, author, The Legacy of Luna "Gary Erickson's story is sheer inspiration. Reading it makes you want to ride a bike up a high mountain, dust off your musical instrument and join a jazz band, or launch an outrageous company. This is a life manual masquerading as a business book." --David Batstone, author, Saving the Corporate Soul "In Raising the Bar, Gary Erickson's incredible journey raises our expectations of corporate America and most importantly our hope for a better world." --Jeanne Rizzo, R.N., executive director, The Breast Cancer Fund "My son Gary's awesome true Clif Bar story, as told in this book, brings tears to my eyes, sends chills up my spine, and gives joy to my heart." --Clifford Erickson "I can relate to a guy who's faced a few challenges on a bike. Reading about Gary's adventures in the mountains, on his bike, and with Clif Bar inspires me. Gary understands the meaning of adventure in life and business." --Tyler Hamilton, professional cyclist "Whether I've been climbing or just visiting with Gary, he motivates me to consider what's possible. He has a powerful dreaming mind and a kind of vision to make our world a better place."

It's awesome to see Gary and the people at Clif Bar turn their business into a way of life." --Ron Kauk, climber

**From the Inside Flap**

In April of 2000, Gary Erickson turned down a \$120 million offer to buy his thriving company. Today, instead of taking it easy for the rest of his life and enjoying a luxurious retirement, he's working harder than ever. Why would any sane person pass up the financial opportunity of a lifetime? *Raising the Bar* tells the amazing story of Clif Bar's Gary Erickson and shows that some things are more important than money. Gary Erickson and coauthor Lois Lorentzen tell the unusual and inspiring story about following your passion, having the freedom to create, sustaining a business over the long haul, and living responsibly in your community and on the earth. *Raising the Bar* chronicles Clif Bar's ascent from a homemade energy bar to a \$100 million phenomenon with an estimated 35 million customers and a company hailed by *Inc.* magazine as one of the fastest-growing private companies in the United States four years in a row. The book is filled with compelling stories from Erickson's life—trekking in the Himalaya Mountains, riding his bicycle over roadless European mountain passes, climbing in the Sierra Nevada—as inspiration for his philosophy of business. Throughout the book, Erickson—a competitive cyclist, jazz musician, world traveler, mountain climber, wilderness guide, and entrepreneur—convinces us that sustaining one's employees, community, and environment is good business. If you are a manager, executive, business owner, or board member, *Raising the Bar* is your personal guide to corporate integrity. If you are a sports enthusiast, environmentalist, or adventure lover, or intrigued by a unique corporate culture, or just interested in a good story, *Raising the Bar* is for you.