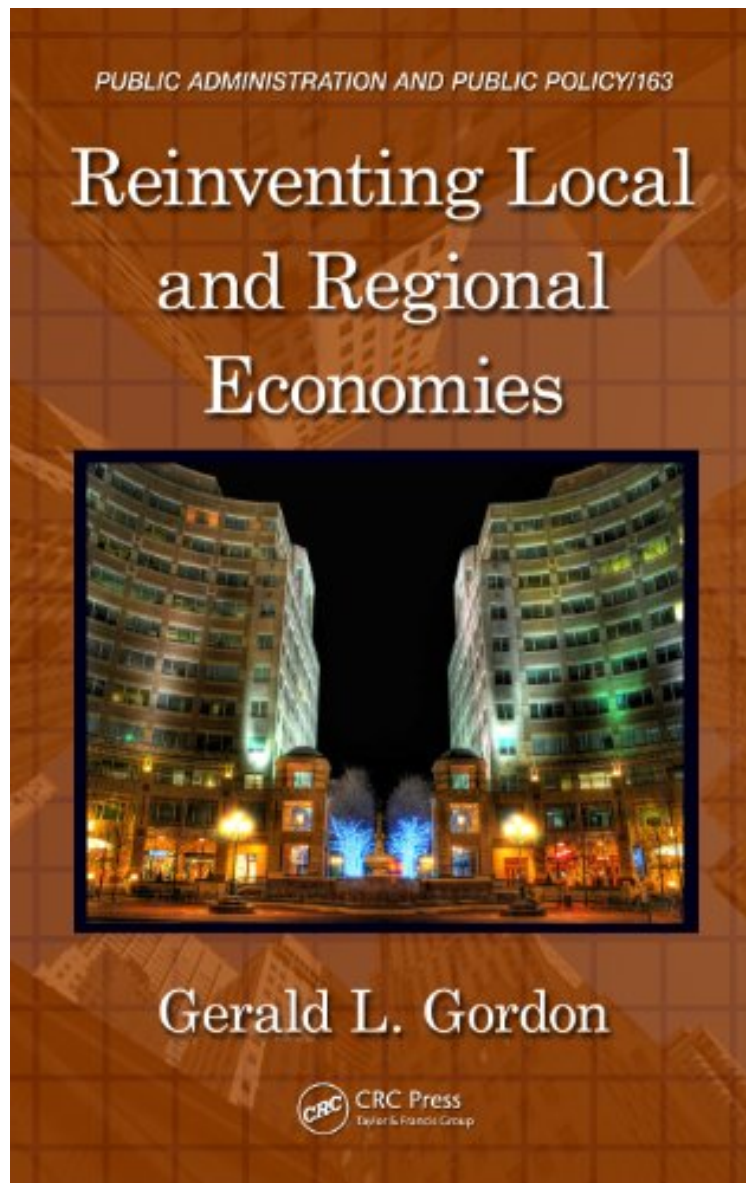


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Gerald L. Gordon

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before purchasing it in order to gage whether or not it would be worth my time, and all praised Reinventing Local and Regional Economies (Public Administration and Public Policy):

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for local government. Budgets have been slashed, reflecting decreased revenues and widespread declines in both individual and community wealth. Since this is true nationwide, it is easy to think that we are all in the same fix. But that is not true. For the past two decades Dr. Jerry Gordon has led the most successful individual and community wealth building organization in America. Gordon interviewed more than 70 mayors, economic development professionals, chamber of commerce executives and university presidents and other community leaders to document his insights. It is a how to approach to creating jobs and wealth community by community. This very readable book offers hope to cities across the land who hope to create a better economic future for their residents.

Recent US economic history is rife with examples of cities and regions that have experienced significant decline. Many of those localities began to slide after decades, even generations, of feeling immune to economic disaster. Boeing and Kodak, the steel industry in Pittsburg, and the automotive industry in Detroit all expected to make it golden into the distant future. Tapping into the available body of knowledge as well as— through nearly 70 interviews—the experiences of those who lived and worked in those times in cities around the United States—to identify the most effective strategies, *Reinventing Local and Regional Economies* delineates the dos and don'ts to observe in order to sustain economic vitality in any community. Written by Dr. Gerald Gordon, president and chief executive officer of the Economic Development Authority in Fairfax County, Virginia, the book explores lessons learned and examines the messages communities must be mindful of in order to ensure future economic stability. Drawing on more than 30 years of experience, Gordon identifies a set of foundational lessons that, while they are not guarantees of success, certainly portend failure if ignored by local planners. Each chapter explores a different prerequisite and then applies it to several case studies of the reinvention of local and regional economies. Each of these basic components of economic growth will then be examined against the backgrounds of the many communities studied, thus permitting comparisons and contrasts to be drawn. A comparative analysis of results from one community to another across a wide range of case studies, this book puts into clear context the observations about what works not only in one locale but in communities with common features facing common issues and getting similar results. Using case studies and real world examples of successes and failures, Dr. Gordon provides the tools to develop a proactive strategy that positions your community for surviving and thriving regardless of external stresses and adverse economic conditions that may be out of your control.

About the Author Dr. Gerald L. Gordon is the President and Chief Executive Officer of the Economic Development Authority in Fairfax County, Virginia, one of the largest office space markets in the United States. He has been with the FCEDA since late 1983.