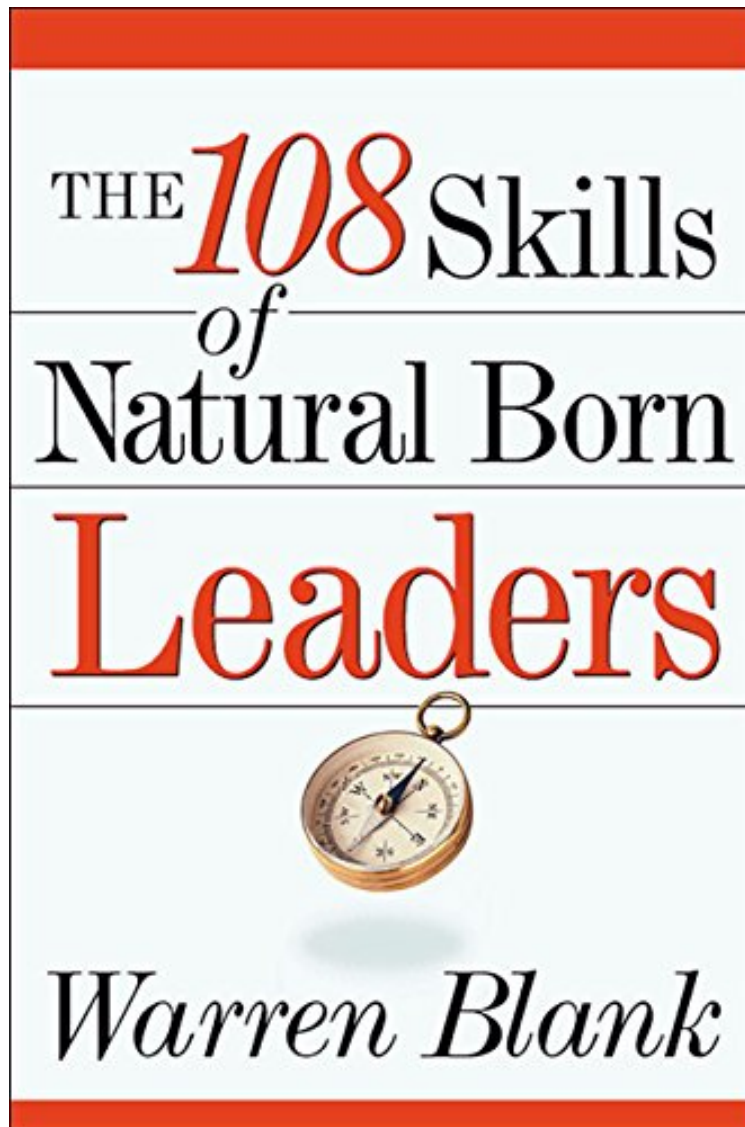


The 108 Skills of Natural Born Leaders

Warren BLANK

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Warren BLANK : The 108 Skills of Natural Born Leaders before purchasing it in order to gauge whether or not it would be worth my time, and all praised The 108 Skills of Natural Born Leaders:

0 of 0 people found the following review helpful. Fantastic easy read for the long haulBy Anil MaheshwariThis is an excellent superset collection of skills needed to become a good leader. I loved the very first one, ... become a good listener. I have only read a third of the book so far, and I want to revisit again for a few minutes each time to learn about a few more skills. The number 108 is very suspicious. If I can imbibe even one extra skill as a result of slowly reading this book, I will come out far ahead.0 of 0 people found the following review helpful. Four StarsBy

SpringPerfect for motivation to become a leader0 of 0 people found the following review helpful. Great Pointers for LeadersBy readerdivaGave this book to folks in our leadership training at work. Good practical tips for folks trying to understand how to enhance their leadership skills.

Some people appear to be "natural born leaders." But are they literally born that way? Or have they been taught, coached, rewarded, and reinforced in ways that enable them to be leaders?According to The 108 Skills of Natural Born Leaders, no one is born a leader. But everyone has the natural born capacity to lead. We label people ""natural born leaders"" because they consistently and frequently model qualities that inspire others to commit to their direction.This book identifies the skill set that causes others to see people as natural born leaders, helps readers assess their current level of these skills, and coaches readers to master their weak areas. Readers will learn:* Foundation skills, including self-awareness and the ability to establish rapport* Direction skills, including the ability to set a course and develop others as leaders* Willing follower skills, including the ability to influence others and create a motivating environment.

From Publishers WeeklyBusiness consultant Blank (The 9 Natural Laws of Leadership) doesn't believe in natural born leaders; rather, everyone can learn leadership skills, he says. After helping readers assess their abilities, he briefs them on 108 crucial skills. Some are clever and helpful, like "Work like Walton: Talk to Everybody." But many simply repeat jargon (e.g., "Reframe to Motivate"). Possibly useful to new managers, this book will disappoint old hands. Copyright 2001 Cahners Business Information, Inc. "Excellent work that combines systematic and thought-provoking treatment of the nature of leadership." -- Dr. Nick Kanopoulos, Director of Multimedia Communications, Atmel Corporation"The book's universal themes make it valuable today, and a handy reference manual for a career." -- Financial Executive December 2001"The person who aspires to leadership and success will not find a clearer, more accessible guide than this book." -- Graham B. Painter, Vice President of Public Affairs, Delivery Group Reliant Energy"This book provides an ideal method to enhance the skills of an entire executive team." -- Jon Flora, President, The Kroger Company of Michigan"Warren Blank has presented practical suggestions for developing personal leadership characteristics essential at every organizational level and stage of life." -- John G. Rice, President CEO, GE Power SystemsFrom the AuthorIt is never too late to become what you want to be. I wrote this book for those who want to be more effective or ldquo;master leaders.rdqquo; The book explains that noone is actually a ldquo;born leader.rdqquo; A leader provides direction and influences others so they willingly follow. People we label ldquo;natural born leadersrdquo; perform certain skills so effortlessly, spontaneously, frequently, and consistently that we perceive them as ldquo;born to lead.rdqquo; In fact, such people have simply mastered the specific, measurable, and recognizable 108 skills of effective leadership. The book describes how anyone can develop their leadership skills to the next level of excellence. I acknowledge that many of the skills have been used by the best leaders throughout history - which is why they are essential to leadership effectiveness. And, some of the skills are newer. All the skills define the facts of a leader's life or the "actionable propositions" that enable leaders to attract willing followers. Cynics might complain that the skills are "nothing new." I suggest that it is what we learn after we know it all that counts. Knowing is not doing. Everyone has the capacity to improve their leadership by knowing the skills and doing things to improve their leadership skill level. The book offers over 1000 actions to develop skill mastery. The book includes an assessment to measure your current skill level and help target your leadership development efforts in specific areas. So do you want to become a ldquo;master leaderrdquo; who makes a difference?