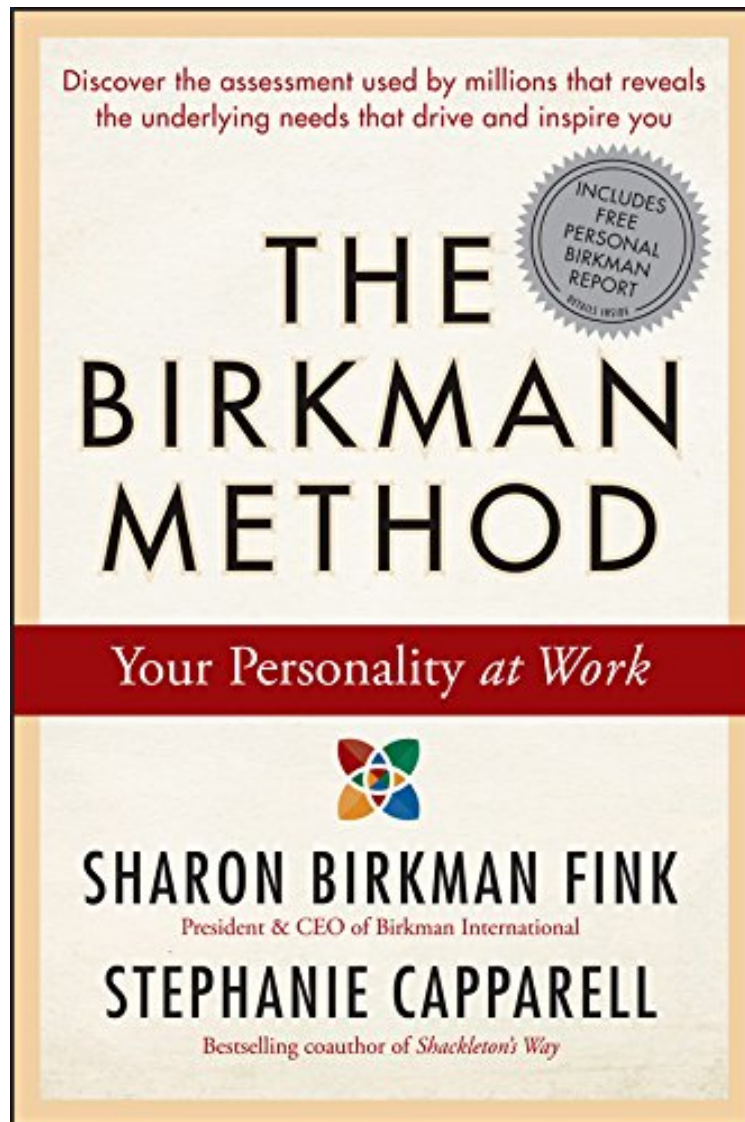


The Birkman Method: Your Personality at Work

Sharon Birkman Fink, Stephanie Capparell
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Sharon Birkman Fink, Stephanie Capparell : The Birkman Method: Your Personality at Work before purchasing it in order to gage whether or not it would be worth my time, and all praised The Birkman Method: Your Personality at Work:

0 of 0 people found the following review helpful. Be Aware - Free Birkman Questionnaire and Scores Report No Longer Available By Mucho Music I've written another, one-star review, but after studying the book I would give it three stars with a conditional recommendation. The condition is that you are already familiar with the Myers-Briggs assessment tool and/or the Keirsey temperament assessment. The reason for this condition is that the free online Birkman questionnaire and scores report are no longer available. I believe you would be confused, if not lost, by trying

to fully benefit from the book without knowing your Birkman scores. I have taken the Myers-Briggs several times, as well as Strengths 2.0 and the free online Keirsey test). A search on the term Birkman Keirsey Myers-Briggs will explain the differences. Because of familiarity with those other assessments, I was able to obtain some value from reading and studying the book. However, I would not have purchased it if I had been aware of the expiration of the free questionnaire and scores offer.

0 of 0 people found the following review helpful. bait and switch

By Kizmet

The questionnaire results that come with the book EXCLUDES your scores on the questionnaire, and getting into the scores for the different components is the second half of the book. To get your scores, you have to buy your full report. Much of the text of the book just says the Birkman Method works great in workplace contexts but useful examples are lacking, unless you have your scores, then the book could be more useful. These criticisms aside, I think this method is very interesting and could be extremely useful if you buy all info available on their website along with this book, but I'm bent out of shape because I feel a bit ripped off by the authors' approach.

5 of 5 people found the following review helpful. a robust interpersonal model to increase worker productivity and satisfaction

By Elizabeth Wadlington, Ph.D.

This book really struck home with me. It will definitely impact how I approach leadership/team development in the future. When I purchased it, I expected it to be another book promoting generic, broad strokes to solve complex business problems. Something of which, I am very skeptical. I expected either 1) a top 10 good business practices for managing/leading people or 2) a top 10 good qualities of leaders/teams. To my welcomed surprise, this book is filled with real business case studies!!! Each case study shows how the diagnostic results of the Birkman assessment provide the metrics for workers to better understand their personality, social perceptions, and motivators, thereby, resulting in more productive and satisfied employees. More importantly, the assessment provides a scientific model for which workers can use to guide their specific behaviors within peer dyads and teams as well as leader-followers relationships. Across various industries and organizations, the case studies demonstrate how this scientific model is robust and applicable in resolving very complex and sometimes very costly interpersonal conflict. I highly recommend this read for anyone interested in better understanding the complex human dynamics in the workplace and helping workers to be more productive and satisfied in their organizations.

The first in-depth book on the personality assessment used by millions of people worldwide, revealing the underlying needs that drive and inspire you Whether you're wondering if you are in the right career, looking to change job roles, or trying to reduce conflict and improve relationships at work and at home, you must begin by fully understanding your own interests and needs, and how they drive your ultimate happiness as well as unleash your stress points. Used by millions of people worldwide, The Birkman Method is the only personality-assessment tool that reaches beyond self-described behavior and situational analysis to unravel the DNA underpinning workplace satisfaction and productivity. With a free assessment and custom report for purchasers of the book, The Birkman Method reveals such aspects of your personality as your relationship with authority, communication style, response to incentives, ability to deal with change, and the triggers for stress that can derail you. By explaining how these factors fit together and work off each other, The Birkman Method becomes your guide to a deeper self-awareness that can help you attain more-inspiring leadership, better team harmony, and higher goals for you personally and throughout any organization.

.com Q A with Sharon Birkman Fink and Stephanie Capparell, authors of The Birkman Method: Your Personality at Work